

2025 ADVERTISING MEDIA KIT

The Nonprofit Learning Lab is a national nonprofit that connects and supports individuals seeking to lead the nonprofit sector. Our trainings work to sharpen skills in fundraising, organizational leadership, and capacity building.

We offer daily online nonprofit trainings. Workshops focus on fundraising, board development, social media, marketing, volunteer management, organizational leadership, and more

ABOUT US

The Nonprofit Learning Lab connects, develops, and supports nonprofit professionals. Through our website, e-newsletters, and programs, we reach an audience of 85,000 people from all 50 states. This group includes executive directors, board members, faculty, students, consultants, and agencies connected to the nonprofit sector.



HELPFUL DATA

301+ virtual trainings per year

20,158 workshop registrants in 2024

850 website visitors per day

10,000+ social media followers

85,000 email subscribers | 32% open rate | 2-10% click through rate

Budget size of audience's organizations average \$2.5M-17M

3,975 workshop registrants for our Diversity, Equity and Inclusion series

467 hours of resources in our Nonprofit Library



PAST AND CURRENT SPONSORS INCLUDE:

Alliant University of Los

Angeles

Appeal Maker

Beacon Design

Belmont University

Bloomerang Technology

Brackets for Good

Branched Lab

California State University

Northridge

Causemant

CCS Fundraising

Charity Charge

CharityTracker

CommunityHero

Community IT

Credibal

Data Basics

Dataprise

Donor Perfect

DonorSearch

Eleo

Elevation Web

Esri

Ezra Charity Auctions

Fast Democracy

Firespring

Formassembly

Forum One

Funraise

Gesture by Community Brands

GiveGAB

GiveWP

Golf Status

Go Big River

Great American Insurance

Group

Gratavid

Gratz College

Greater Giving

Green Lake Conference Center

HundredX

Humanitru

iDonate

Instrumentl

Jitas Group

iWave

Jotform

Kairos Development Group

Kintone

Kindful

Koya Leadership Partners

Little Green Light

Nexonia

Nonprofit.ist

Nonprofit Megaphone

OnBoard

Passage Ways

Pepperdine University

Graduate

Pursuant

Push10

Research Diary

Sage Intacct

SoftGiving

SureImpact

SyncResults

University of Chicago Booth

School of Business

Virtuous

Wander Films

Windfall Data

WeWork

Winbound

Xgility



MARKETING AND BRAND AWARENESS PACKAGES

Platinum \$5000

- 1 dedicated email blast or 2 email spotlights
- 10 social media promotions over a 6 month period
- 4 posts on our Lab Notes blog promoted via our social media channels
- Inclusion in our Consultants Directory
- 2 hosted, content-focused webinars
- 1 White Paper spot on our Guidebooks page
- Featured spot on our Partner Directory for one year
- 5 listings on our Nonprofit Job Board

Gold \$2500

- Leaderboard ad on 6 e-newsletters
- 6 social media promotions over a 2-month period
- 4 posts on our Lab Notes blog promoted via our social media channels
- Inclusion in our Consultants Directory
- 1 hosted, content-focused webinar
- Featured spot on our Partner Directory for one year
- 5 listings on our Nonprofit Job Board

Silver \$1500

- 5 posts on our Lab Notes blog promoted via our social media channels
- 4 promotional posts on our social media
- 1 hosted, content-focused webinar
- Featured spot on our Partner Directory for one year
- 5 listings on our Nonprofit Job Board

Breakout Bundle \$1500

- 2 posts on our Lab Notes blog promoted via our social media channels
- 1 ad on our free webinar page
- 1 leaderboard ad in our Lab Notes blog
- Featured spot on our Consultants Directory

Choose from a selection of "à la carte" options, including hosted webinars, email spotlights and leaderboard ads.



VIRTUAL SPONSORSHIP & PROMOTION OPPORTUNITIES

Ded	icated	Fmail	\$3200
DCU	luateu	LIIIAII	43200

Email Leaderboard (8 placements) \$1,500 | (3 placements) \$750

Email Spotlight (2 placements) \$1,000

Host a Free Webinar (1 webinar) \$750 | (3 webinars) \$1800

Job Post Spotlight (2 placements) \$250

Spot on Partner Directory for One Year \$100

Free Webinars Page Leaderboard (1 month) \$200 | (2 months) \$350

Link Insertion in Blog Post \$50

Sponsored Blog Post \$100



DEDICATED EMAIL BLASTS

We have 85,000 email subscribers to our newsletter with a 32% open rate and a 2-10% click-through rate.

We can send a dedicated email to our entire e-newsletter list. The written copy and graphics must be provided by the organization. A dedicated email is a great option to promote programs, services, products and events to a national audience

Individually Purchased: \$3200 | Included in Platinum Sponsorship Package: \$5000





BLOG POSTS



Our Lab Notes Blog offers weekly posts related to fundraising, marketing, communications, board development, volunteer management, social media and more. We promote our blog posts in our newsletter. Increase your audience by writing your own sponsored blog posts. Blog posts are included in all sponsorship packages.





FREE NONPROFIT WEBINARS

Lead a 45-minute, content-focused webinar on GoToWebinar or Zoom for an audience of intermediate to advanced level of nonprofit professionals. After the webinar, you receive a workshop registration report that includes attendee email, organization, and mailing address. We guarantee 125 registrants* for hosted webinars through promotion on our e-newsletters, website, and social media channels. A member of our team will be on during the entire webinar to moderate and provide technical support.

All webinars are archived in our Nonprofit Library and available for members to access after the webinar. Webinars are also made available on our free resources page, providing further marketing opportunities. Hosted webinars are included in all sponsorship packages.

*We cannot guarantee a specific number of live attendees.

1 Webinar: \$750 | 3 Webinars: \$1800

Inclusive Insights: Craft Donor Surveys for Meaningful Engagement

Aug 29, 2023 9:00 am PT | 12:00 pm ET

Want to prepare for year-end meaningfully? Listen to what your donors have to say. Join this session designed to enhance your donor survey strategy with a focus on inclusion. Learn how to create surveys that authentically capture diverse perspectives and ensure accessibility. You then build knowledge and tools to deepen donor relationships, personalize communications, and fuel your mission. Whether you are doing a survey for the first time or planning to re-use an old one, this session is suitable for all. Register now to secure your spot and build a donor survey strategy rooted in inclusivity. And don't forget to bring all your questions!

Meena Das | NamasteData

REGISTER

Building a Culture of Inclusion: Crafting a DEI Strategy for Your Organization

Aug 31, 2023 8:30 am PT | 11:30 am ET

Having a clearly defined Diversity, Equity, and Inclusion strategy can be extremely beneficial to the growth and sustainability of an organization. A DEI strategy can help prioritize efforts, align stakeholders, properly allocate resources, and create a shared vision and investment within the organization. In this webinar participants will understand how creating a DEI strategy promotes inclusion and staff engagement. They will also learn about the key phases and components of a DEI strategy and leave with tools to help them begin to craft a strong and sustainable DEI strategy.

Sharonda Simmons | Thrive & Shine

REGISTER



LEADERBOARD ADS

We have an e-newsletter audience of 85,000 subscribers with a 32% open rate and a 2-10% click-through rate. Leaderboard ads are linked images chosen by the sponsor and placed at the top of the e-newsletter, providing top exposure and quality traffic. Leaderboard ads are included in all sponsorship packages.

Image dimensions: 600 pixels width X 100 pixels height

3 ads: \$500 | 8 ads: \$1000

SAMPLE LEADERBOARD ADS FROM SPONSORS





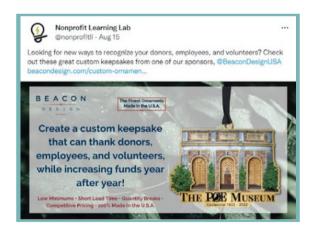
SOCIAL MEDIA PROMOTIONS

We post multiple times a week on Facebook, Twitter, and LinkedIn, and reach over 9,000 followers. We will promote your organization to our network through dedicated posts.

FACEBOOK: HOSTED WEBINAR PROMOTION



TWITTER: DEDICATED SOCIAL POST



LINKEDIN: DEDICATED SOCIAL POST





GUIDEBOOKS

Our guidebooks are informational flyers or packets that allow sponsors to showcase their content expertise live on our website for an entire year. Sponsors compile the guidebook, and our team manages the online hosting and sends all download notifications directly to the sponsor with download information. Sponsors receive the download list including name, email, and organization.



6 EVENT MARKETING TIPS TO INCREASE EVENT REGISTRATIONS

So much work goes into planning an unforgettable event. Because of all this effort, it would be a shame if fewer people showed up than you expected. That's why it's so crucial to get your event marketing right. This guidebook offers 6 event marketing tips to increase your event registrations.

DOWNLOAD



THE NONPROFIT'S GUIDE TO BUILDING LASTING DONOR RELATIONSHIPS

Donors are the lifeblood of any nonprofit. But how do you strengthen their connection to your cause, so they contribute year-over-year?

This ebook covers a variety of approaches to creating and maintaining solid relationships with donors so they'll continue to help further your organization's mission. This guidebook will explore how to determine your donor retention rate, how to ask for feedback from your donors, and how to create membership rewards programs

DOWNLOAD



PLANNED GIVING: HOW TO INSPIRE AND UPLIFT LEGACY DONATIONS

Experts are forecasting over USD \$30 trillion in wealth transfers from baby boomers. This means you should be thinking about starting or boosting your Planned Giving Program. Not sure how to approach this sensitive topic? In this eBook you'll learn: the definition and types of Planned Giving gifts, the key benefits for both donors and nonprofits, and the steps to implement a Planned Giving Program.

DOWNLOAD

PARTNER DIRECTORY

Sponsors are featured in our partner directory for the duration of their sponsorship. This directory is accessible to anyone who visits our website.



iDonate offers a payment platform that gives donors flexibility in where and what they give, bringing their clients an average of 250% more in donations.

Learn more



Virtuous is a customer relationship management software solution helping charities raise more money and create more good.

Learn more



Nonprofit Megaphone specializes in Google Grant management for nonprofits, helping organizations take maximum advantage of the \$10,000/month Google Ad Grant.

Learn more



GiveWP offers an online fundraising platform to increase your online donations and manage donors — all from directly within your WordPress website.

Learn more



Growth for Good provides strategic planning, fundraising, and marketing expertise so nonprofit organizations can focus on what they do best: good work.

Learn more



Mockingbird Analytics is a consulting firm designed to provide outcomes, research, and evaluation to nonprofit and social welfare organizations.

Learn more

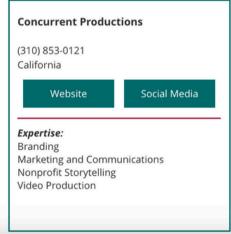
NONPROFIT CONSULTANTS DIRECTORY

Sponsors are included in our consultants directory, a resource that provides information about nonprofit consultants dedicated to offering their expertise to the nonprofit community. You can search the nonprofit consultant database by areas of expertise and geographic location to connect with a diverse network of nonprofit experts locally, regionally, and nationally. This directory is accessible to anyone who visits our website.













SPONSOR TESTIMONIALS

GOLFSTATUS

"GolfStatus has worked with the Nonprofit Learning Lab for several years, and have appreciated their thoughtful feedback on email timing, topics, and resources that resonate with its audience. We've been pleased with the continued growth of its email list, which has resulted in continued exposure and engagement for GolfStatus. We've run several hosted webinars with the Nonprofit Learning Lab, and the team has been great with scheduling, facilitating, and providing tech support throughout the process."

SAGE INTACCT

The Nonprofit Learning Lab has helped guide us to the best content for their audience and in turn, that has enabled us to increase our marketing qualified lead number as well as the number of net new leads we add to our database each quarter. They are definitely one of our top marketing partners!

COMMUNITY IT

"Have hosted several webinars for Nonprofit Learning Lab and they are always a delight to work with. They are organized and help keep us on track, and were able to customize a package for our interests and content. Really appreciate the level of support and scheduling."

- Carolyn Woodard, Marketing Manager



PAST PROGRAM PARTICIPANTS ORGANIZATION LIST

*THIS IS AN ABRIDGED LIST

2Life Communities 916 Ink AARP Foundation ACCESS Women's Health Justice **ACLU NorCal** Akron Community Foundation **Albatross Training Solutions** Alzheimer's Association of Illinois Alzheimer's Association of Oklahoma Amarillo Area Foundation American Philosophical Association American Promise American Red Cross Houston Chapter Arab-American Family Support Center Area Substance Abuse Council Art Institute of Chicago Asian Task Force Against Domestic Violence **Aspire Education Project** Association of Arizona Food Banks **ATLAS Justice Center** Bay Area Humane Society Bayou City Performing Arts Bicycle Colorado Big Brothers Big Sisters Arizona Big Brothers Big Sisters of Washtenaw County Big Sky Youth Empowerment Bigger Impact Bike Easy Birmingham Education Foundation Blackbaud Bnai B'rith Youth Organization Boston Opera Collaborative Boston Partners in Education

Boys & Girls Club of Los Angeles

EveryAction **Exchange Family Center** Families Forward Learning Center Florida Rising Fort Collins Museum of Discovery Foundation Foundation for Delaware County Four Leaf Financial & Accounting, PLLC Fresh Lifelines for Youth Friendship House Georgia Avenue Family Support Collaborative Girl Scouts North Carolina Coastal Pines Girl Scouts of New Jersey Girls Scouts of the East Bay GiveSmart Goodwill Industries of Southwest Florida **Greater Boston Legal Services** GreaterGood **Grow Pittsburgh** GUIDE Inc. Healthy Native Communities Partnership, Inc. Hemophilia Federation of America High Plains Fair Housing Center

Hemophilia Federation of America
High Plains Fair Housing Center
High Plains Library District
Hispanic Interest Coalition of Alabama
Historical Society of Montgomery County
HOPE Coalition
Hopeworks 'N Camden
Hudson County CASA
Imagination Library of Denver
Independent Insurance Agents of Nebraska
Institute of International Education
Interfaith Center of Greater Philadelphia

PAST PROGRAM PARTICIPANTS ORGANIZATION LIST

Boys & Girls Clubs of Greater Milwaukee
Brain Injury Alliance of Colorado
Bright Future Foundation
Brooklyn Bail Fund
California Grocers Association Educational
California Lawyers for the Arts
Casa de Luz
CASA of Contra Costa County
Catholic Charities of OKC
Cedar Sinai Medical Center
Center for Excellence in Nonprofits
CenterLink: The Community of LGBT
Center

Chef Ann Foundation
Chester County Women's Services
Chicago Citywide Literacy Coalition
Child Advocacy Center of Sedgwick County
Child Advocates of Silicon Valley
Children's Advocacy Center for Rockwall
County

County
Children's Cancer Network
Church Council of Greater Seattle
Clausen House
Clinica Colorado
Clyfford Still Museum
Coalition Against Rape & Abuse
Colorado Mental Wellness Network
Community Advocates Inc.
Community Brands
Community Foundation of W. Virginia
Community Partners for Affordable
Housing
Compass Center For Families

Compass Center For Families Compeer of Greater Buffalo ContactLifeline, Inc. Interfaith Partners for the Chesapeake
International Fund for Animal Welfare
JAM Nonprofit Consulting LLC
Jersey Cares
Jewish Vocational Services of Boston
Jewish World Watch
Johnston County Industries
Judaism Your Way
KidsFirst Child Abuse Prevention Council
Leave No Trace
Literacy Council of Benton County
Lodi Memorial Hospital Foundation
Lorain County Habitat for Humanity
Love INC

Loyola Academy Lucile Packard Foundation for Children's Health

Lutheran Family Services of Nebraska Mandela Partners Mentor Independence Region Mentor New York Mi Familia Vota MissionSafe

Montana Watershed Coordination Council Montgomery Child Advocacy Project (MCAP)

National Cancer Assistance Foundation, Inc.

National Center for Science Education National Conference for Community and Justice

National Indian Education Association Neighborhood House of Milwaukee Nonprofit Connect Nonprofit VOTE Northern California Community Blood



PAST PROGRAM PARTICIPANTS ORGANIZATION LIST

Council for the Homeless
CTF ILLINOIS
Cultural Leadership
DeKalb County Community Foundation
Delaware & LeHigh National Heritage
Corridor

Delivering Innovation in Supportive Housing

Delores Barr Weaver Policy Center

Delta Gamma Fraternity

Denver Center for the Performing Arts

Department of Developmental Services

Discovering Justice

Domestic Violence Services of Cumberland

& Perry Counties
Dynamic Dimensions
East Bay Community Foundation
East Tennessee Community Design Center
ECALA

El Grupo Youth Cycling
Elijah Cummings Youth Program
Emerge Wisconsin
Emily Balz Smith Foundation
Endeavors
English In Action
Epilepsy Foundation of Northern California

Bank Oregon Child Abuse Solutions **OUT Maine** Peninsula Family Connections Pets for Vets. Inc. PreventionFirst! **Robert Morris University** Rocky Mountain Human Services Ronald McDonald House of Delaware Safe and Sound Salesforce.org San Francisco Aids Foundation **SFCASA** Sojourner House SpeakUp! Teach For America Tech Goes Home Temple University Texas Fair Defense Project The Andy Roddick Foundation The ELM foundation University of Pennsylvania Upower Virginia Progressive Leadership Project Yolo Food Bank Youth Options Unlimited Boston YWCA New Britain Sexual Assault Crisis

Service

